

Date _____

Spiff/Bonus Enrollment

Owner Please Read & Respond

As you know, Tempe Mobility has had salesperson spiffs/bonuses for the past couple of years. The spiff issue was an item discussed in our mobility dealer survey sent out in December of 2001. Many dealers like the idea and wish that bonuses continue to go directly to their salesperson. This saves the dealer payroll taxes on this income. Other dealers prefer the spiffs to go directly to the company in the company name. The dealer then pays as they wish. This issue is split almost 50/50.

We have decided as a result of the returned surveys to give you a choice. The choice you make now will be in place until changed in writing by the dealer or general manager. No exceptions will be made!

Please indicate your choice below, sign it and fax it back to us @ 480-496-6478.

Bonuses to salesperson _____ To Company _____

Company Name _____

Location _____

Owner Signature _____